MEMORANDUM

To: University of California Staff

Re: Floor Covering Multiple Supplier Award

From: David Houghton,
Commodity Manager, University of California
Strategic Sourcing Facilities & MRO Center of Excellence

The University of California is pleased to announce the implementation of a Multiple Supplier Agreement for Floor Covering products and services effective February 1, 2015. Our suppliers are: Bentley Price Street, Interface Flooring, Mannington, Mohawk Group, and Shaw Industries.

Contract Overview

The contracts cover all University of California locations and builds on our successful Center of Excellence model of leveraging our system wide spend in order to benefit the University as a whole. These agreements include carpet and hard surface, as well as other ancillary products and services. You will see improved pricing and breadth of product line.

The major objective of this agreement is to lower overall procurement costs, while providing value and service to the University of California.

Contract Benefits

- Deep discounts on all product lines carried by each supplier
- Broad selection of products, styles, and colors to meet your project needs
- No cost training and product education
- Lower cost or no cost recycling programs
- Reduced shipping costs from multiple suppliers

Key dates for the Program Roll-out

Details about the program will be discussed during the Kick off webinars. Some key milestones are:

- Week of March 16: UC Kick off Webinars (details to follow)
- Beginning February 9: Suppliers have begun to reach out.

We look forward to working with each of you to ensure the contract is implemented effectively and cost savings are realized. By continuing to identify areas for improvement in both process and pricing with our suppliers, the COE will continue to drive value throughout the University of California. If you have any questions, please contact me at david.houghton@ucop.edu or your local Strategic Sourcing team.